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# Salt content labelling of foods in supermarkets in Finland

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The aim of the study was to assess the extent to which lightly salted food products are included in the assortments of Finnish supermarkets and prominently placed on shelves. The study was carried out in eastern Finland in four supermarkets of different food chains. Six food groups of importance for people's salt intake were considered. The food labels of 689 packaged food products were checked for salt and sodium information on the basis of Finnish regulations on salt. Products with reduced salt contents were found in most food groups but not among whole-meat or ready-to-eat foods. Half of the products with reduced amounts of salt were labelled "lightly salted". All four supermarkets had a similar assortment of lightly salted products. From the public health point of view, the food industry should increase the supply of lightly salted products, and make a special effort to develop lightly salted ready-to-eat foods.

Key words: dietary salt, food labelling, sodium, supermarkets

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# Introduction

The main dietary problem in developed countries is an excess intake of fat, especially saturated fat, and of salt (NaCl) and too low an intake of dietary fibre, fruits and vegetables (WHO 1988 and 1990). In the 1970s, when the Finnish diet was very high in saturated fat (21% of energy) and low in vegetables (Pietinen et al. 1996), Finland had the highest coronary heart disease mortality in the world (Puska et al. 1995). Salt intake was also high the daily intake being 14 g among men and 11 g among women (Pietinen et al. 1996). In 1979, a community-based programme to reduce salt consumption was launched in the province of North Karelia as part of the North Karelia Project (Pietinen et al. 1996). The aim of the programme, planned to run for 3 years, was to evaluate the feasibility and effects of reducing salt intake in the whole population. The strategies included both health education and environmental modification.

The National Public Health Institute has monitored the dietary habits of the Finnish population at 5-years intervals since 1972. The 1992 dietary survey (Kleemola et al. 1994) showed that salt intake had declined throughout the country and was about the same in all areas, 12 g among men and 8–9 g among women. This amount, however, clearly exceeds the latest nutrition recommendations, (Nordic Nutrition Recommendations 1996), which state that the intake of sodium should be reduced to an amount corresponding to 5 g salt per day. The Nordic Recommendations for salt intake are in concordance with the nutrient goals set by WHO (WHO 1990).

The main sources of dietary salt in Finland are meat products, bread, dairy products (fats and cheese) and salt used in households (National Public Health Institute 1996). The problem of excess salt intake has been recognised in the Finnish food legislation and several decrees have been issued on salt (Pietinen et al. 1996). If the salt content is above a certain level products must be labelled as "heavily salted"; if, however, the salt content is under a given limit products can be labelled as having "reduced salt content"

(= "lightly salted"). The salt content must also be given on most packed foods that are important for the population's intake of salt. Finland thus follows a stricter strategy in salt labelling than do most other countries (Närhinen and Cernerud 1995). After Finland became a member of the European Union, its food legislation was harmonized with that of the EU, a move leading to some changes in salt legislation. In view, however, of the continuing high rates of hypertension and cardiovascular disease in Finland the regulations about mandatory labelling of salt content and "heavily salted" as well as the voluntary labelling of "reduced salt content" were not amended. The sodium content is given as part of the nutritional information on the label. Although voluntary for most products, nutritional labelling becomes mandatory as soon as any nutritional claims are made for a product.

In response to the growing health consciousness of its customers, the Finnish food industry has been active in developing new products. Moreover, the lower limits for "heavily salted" products introduced in 1992 have led to reduction in the salt content of certain foods, e.g. bread and sausages to avoid having to label them as "heavily salted" (Pietinen et al. 1996). Still, if we are to reach the nutrition goal of no more than 5 g salt per day the availability of products fulfilling the criteria for "reduced salt content" has to be further improved. Studies have shown that "in store decisions" account for nearly two thirds of all purchases in supermarkets (Light et al. 1989). It thus seems reasonable to assume that information on salt content is of importance in food choices made by customers. This study sought to establish to what extent lightly salted products were included in the assortments of supermarkets and, if they were, how prominently they were placed on shelves.

# Material and methods

The study was carried out by the cross-sectional observational method in two Finnish towns

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Table 1. Finnish food legislation on limits for voluntary labelling as "lightly salted" and obligatory labelling as "heavily salted" for foods included in the survey. Number of food items found in different groups.

Group	Assortment	Limit for lightly salted NaCl g/100 g*)	Limit for heavily salted NaCl g/100 g	N
Fats	Whole group	1.0	2.0	53
Cheeses	Hard cheese, cheese spread	0.7	1.4	117
Cooked sausages	Whole group	1.2	1.8	68
Whole meat products	Whole group	1.2	-**)	48
Ready to eat foods	Casserole, pizza,			
•	hamburger products	0.5	-**)	74
Fresh bread	Whole group	0.7	1.3	107
Crispbreads	Whole group	1.2	1.7	52
Bouillon concentrate	Cubes	0.5***)	-**)	36
Spice mixtures	Whole group	****)	-**)	134
Total				689

<sup>\*) 1</sup> gram Na = 2,5 gram NaCl

Mikkeli and Pieksämäki, in eastern Finland. Mikkeli, the provincial capital, has 33 000 inhabitants and Pieksämäki, situated 100 km north of Mikkeli, 14 000 inhabitants. About 70–75% of the work force in both towns is in service jobs.

The concentration of the grocer's retail trade is high in Finland; about 94% of grocery sales in Finland was controlled by central whole sale companies in 1995 (Raijas 1997). The survey was carried out in four supermarkets, three of them in Mikkeli. All belonged to different food chains ranging in size from 1000 m<sup>2</sup> to 6200 m<sup>2</sup> and represented the largest shops in each chain. Thus all Finland's major food chains were included in the study. Shops were surveyed on 16 November – 10 December 1995 and 2 January 1996 - 1 February 1996. The food groups selected, based on knowledge of the most important sources of salt and fat in Finland (National Public Health Institute 1996), were dairy products (fats and cheese), meat products, ready-toeat foods, bouillon concentrate and bread. Spice mixtures were included because many mixtures of salt and spices are available and are promoted as an alternative to salt. They therefore reflect the use of salt in home cooking. The survey covered all food items in the above groups packed and labelled by the food industry, but not those packed in the supermarket.

The same person, a food control official (Närhinen) collected the data in all the shops. The supermarkets were not informed about the survey until the data collection started. The ingredients and the nutrition information on labels were checked on all the selected products. All food shelves were checked to see if lightly salted products were grouped together or if there were any signs that might guide customers to look for foods containing less salt. All food items were checked only once. If a product was found in more than one supermarket, as many were, the label was checked only in the first shop.

The existing Finnish regulations on salt labelling were used as a reference and products were grouped as lightly or heavily salted according to the Finnish reference limits (Table 1).

The variables in the analyses were either dichotomous, indicating whether or not a package had a salt label or continuous, indicating the salt content of the food item.

<sup>\*\*)</sup> No limit for heavily salted given

<sup>\*\*\*)</sup> Content in prepared bouillon

<sup>\*\*\*\*)</sup> No limit for lightly salted given

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Table 2. Proportion of products with salt and sodium labelling as percentages of products checked. Mean labelled salt content and distribution of lightly salted, normally salted and heavily salted foods in different food groups. Classification as lightly, normally or heavily salted according to Finnish food legislation.

Group	Labelled p	products	Labelled salt in g/100 g	Lightly salted	Normally salted	Heavily salted
	NaCl	Na				
	%	%	Mean $\pm$ SD	%	%	%
Fats	93.9	18.8	$1.3 \pm 0.4$	23.9	69.6	6.5
Cheeses	94.0	1.7	$1.3 \pm 0.5$	12.8	59.6	27.5
Cooked sausages	100	12.1	$1.7 \pm 0.2$	10.3	83.8	5.9
Whole meat products	95.8	0	$2.3 \pm 0.6$	0	100	-*)
Ready to eat foods	95.9	23.3	$1.1 \pm 0.3$	0	100	-*)
Fresh bread	99.1	21.5	$1.2 \pm 0.2$	6.6	92.5	0.
Crispbreads	94.2	35.3	$1.4 \pm 0.4$	38.8	51.0	10.
Bouillon concentrate	97.2	14.7	$0.9 \pm 0.2$	11.4	88.6	-*)
Spice mixtures	98.0**)	1.0	$42.9 \pm 22.0**)$	23.9***)	76.1****)	-*)

<sup>\*)</sup> No limit given for extra salted in Finnish food legislation

## Results

The food labels of 689 packaged food products, 74% of them made in Finland, were checked. Salt labelling (NaCl) was available on the majority. Overall, salt labelling was much more common than was information on the sodium content. The frequencies of salt labelling and the labelled salt contents of the products are given in Table 2. The products were classified as lightly salted, normally salted or heavily salted as required by Finnish food legislation. Lightly salted foods were found in all groups with the exception of ready-to-eat and whole-meat products; they were most common among crispbreads and fats. Heavily salted products were rare with the exception of cheeses; a quarter of which were heavily salted. The mean salt percentage of sausages was considerably lower than that of whole meat-products, for which there is no limit above which they have to be labelled as heavily salted. The mean

salt content of salt-spice mixtures was high, being on average 43%. The majority of the heavily salted cheeses were of foreign origin as were, in contrast, most of the lightly salted crisp breads.

Table 3 shows the proportion of lightly salted products in the assortments of four supermarkets. In supermarket 1, the largest of the four, the proportion of lightly salted sausages was smaller than that in the other supermarkets. Supermarket 4, the smallest of the four, had no lightly salted bouillon concentrate. Otherwise the proportions of lightly salted products in the shops were very similar.

All supermarkets placed the lightly salted products among the standard products; none of them grouped lightly salted products together or displayed any signs making it easier for customers to find the products. Table 4 summarises the total number of products found that satisfied the criteria for lightly salted. Only about half of these products were in fact labelled as "lightly salted".

<sup>\*\*)</sup> Spice mixtures with salt as an ingredient

<sup>\*\*\*)</sup> Proportion of spice mixtures without salt

<sup>\*\*\*\*)</sup> Proportion of spice mixtures with salt as an ingredient

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Table 3. Proportion of products with reduced salt content in the different food groups in the four supermarkets.

Group	Supermarket 1 %	Supermarket 2	Supermarket 3 %	Supermarket 4 %
Fats	26.5	26.5	37.5	26.7
Cheeses	12.5	13.8	12.0	9.5
Cooked sausages	4.4	14.6	12.0	11.8
Whole meat products	0	0	0	0
Ready to eat foods	0	0	0	0
Bread	20.4	21.2	19.7	24.0
Bouillon concentrate	15.8	8.7	6.3	0
Spice mixtures*)	31.7	16.7	16.2	23.3

<sup>\*)</sup> Proportion of spice mixtures without salt

# **Discussion**

The latest nutrition recommendation, that salt intake should not exceed 5 g salt per day (Nordic Nutrition recommendations 1996), calls for a further reduction in salt consumption. One way in which consumers could cut their salt intake would be by choosing lightly salted products in supermarkets whenever possible. In the four supermarkets surveyed here, lightly salted products were available in most food groups, thus enabling customers to make such a choice. There were, however, no lightly salted whole-meat or ready-to-eat foods. As consumers are purchasing ready-to-eat foods in increasing amounts, the absence of lightly salted varieties was a disturbing finding. To accustom children to a low-salt diet from the start, it would be particularly important to expand the range of lightly salted ready-to-eat foods targeted at young families. Today the salt intake of children in Finland exceeds the Nordic recommendations more than twofold (Kallio et al. 1998).

As the lightly salted products accounted for only a small fraction of the assortment of some foods it is possible that customers will not find them very easily. Had they been grouped together, they would have been more visible. The food industry could also enhance the visibility of lightly salted products by making greater use of the voluntary "lightly salted" label. In one of the shops surveyed all cheeses with a fat content of 17% or less were grouped together under a sign saying "Light cheese" ( = reduced fat). According to the manager, customers were pleased with this arrangement. Placing lightly salted products together might generate a similar favourable response.

Salt labelling was much more common than was labelling about sodium content. All in all the food industry seems to be complying well with regulations on salt. Thus, it seems appropriate that Finland should continue to use salt rather than sodium in its regulations, even though sodium is the harmful ingredient in salt.

Table 4. Proportion of foods satisfying the criteria for reduced salt content and labelled "lightly salted".

Group	Total number	Proportion	
	of products with	labelled with	
	reduced salt content	"Lightly salted"	
	N	%	
Fats	11	63.6	
Cheeses	14	42.9	
Cooked sausages	7	57.1	
Fresh bread	7	57.1	
Crispbreads	19	52.6	
Bouillon concentra	te 4	100	

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All shops surveyed were in the same region. Fresh bread was the only item produced locally; most of the other foods were produced by firms that distribute their products all over Finland. We can therefore reasonably assume that the situation regarding food labelling is much the same elsewhere in Finland too, although the assortments may differ from those found here. It would be interesting to find out if there are differences in the assortments between different areas. Cardiovascular disease is most common in eastern Finland and, according to the Health Behaviour Monitoring Survey among the Finnish Adult Population, made annually by the National Public Health Institute (KTL), there are differences in health behaviour between the east and west of Finland (Helakorpi et al. 1997). These differences may be reflected in the assortments of supermarkets in different regions. This is an issue for further research.

The prime challenge facing the food industry is to increase the supply of lightly salted products, and in particular to develop lightly salted ready-to-eat foods. Increasing the availability of lightly salted alternatives to many packaged foods provide consumers with the food choices they need to control their salt intake without greatly changing their eating habits. Another strategy would be to gradually reduce the salt content in existing products (Engstrom et al. 1997). The salt content of many foods has been reduced during the last 10 years (Pietinen 1996) but not far enough, as was pointed out at the Finnish National Heart Health Consensus Conference in 1997 (Consensus conference 1998).

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# **SELOSTUS**

# Suolamerkinnät valintamyymälöiden pakatuissa elintarvikkeissa

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Tutkimuksen tarkoituksena oli selvittää kuinka paljon vähäsuolaisia tuotteita löytyy suurten suomalaisten valintamyymälöiden valikoimista sekä miten nämä tuotteet ovat esillä kauppojen hyllyissä. Tutkimus tehtiin neljässä valintamyymälässä Mikkelin ja Pieksämäen seudulla. Myymälät valittiin edustamaan neljää eri kauppaketjua ja kunkin ketjun suurin myymälä otettiin mukaan tutkimukseen. Tutkimuksessa tarkasteltiin kuutta elintarvikeryhmää, joilla kaikilla on merkitystä suomalaisten suolan saannin kannalta. Kaikkiaan 689 valmiiksi pakatun elintarvikkeen myyntipäällyksestä kerättiin kaikki suolaa ja natriumia koskevat merkinnät. Lähtökohtana oli suoma-

lainen elintarvikelainsäädäntö suolan ja natriumin merkitsemisestä myyntipäällyksiin. Vähäsuolaisia tuotteita löytyi suurimmasta osasta elintarvikeryhmiä, mutta vähäsuolaisia kokolihatuotteita tai eineksiä ei löytynyt. Mahdollisuutta merkitä tuote vähäsuolaiseksi oli käytetty vain noin puolessa niistä tuotteista joihin se olisi ollut mahdollista merkitä. Vähäsuolaisten tuotteiden valikoimissa ei ollut eroa neljän eri kaupan välillä. Kansanterveyden kannalta elintarviketeollisuuden tulisi lisätä vähäsuolaisten tuotteiden valikoimaa. Erityisesti olisi tarpeen kehittää vähäsuolaisia eineksiä.