

## Appendix: A list of negative characteristics

### 1. NEGATIVE CHARACTERISTICS AND THEIR CONSEQUENCES

AN.	Characteristic	Consequence
4:1	Lack of preference to dwell among the Good	Is not wise
4:2	Lack of Goodness	'Cannot for long endure adversity, Cannot for long enjoy prosperity'
4:9	A knight who is shamed for wearing shabby clothes and eating coarse food	'Is not worth calling into counsel'
4:12	'Those whose measures are dictated by mere expediency.' Lack of principles	'Will arouse continual discontent'
4:13	If it is not possible to govern countries by ritual and yielding	Ritual is useless
4:22	Failure to keep pace with one's words	Disgrace
4:26	Enumeration of one's prince's faults; enumeration of one's friends' faults	Loss of favour, estrangement
5:2	The land of Lu is without a Gentleman	Not possible to learn
5:3	Lack of <i>jen</i>	Will not be elected (WALEY 1964: 107)
5:5	Not perfect in good faith, self criticism	Does not take the office, the Master was delighted
5:6	'The way makes no process'	The Master will 'get upon a raft and float out to sea'

5:9	'Tsai Yü used to sleep during the day'	'Rotten wood cannot be carved', Tsai Yü is hopeless
5:10	'He is at the mercy of his desires'	Not steadfast
5:23	Gave borrowed vinegar as his own gift	Not upright, Wei-sheng
5:24	Unable to stoop to clever talk, a pretentious manner and a reverence of the feet	Unfitted for court life
13:2	'Those whom you do not know'	'Other people will certainly not neglect'
13:3	Incorrect language	Rites and music will not flourish
13:5	A man is able to recite the 300 songs, but cannot turn his merits into account	Such a man is useless
13:6	The ruler is not upright	He will not be obeyed
13:13	Man cannot put himself right	Cannot put others right
13:14	No affairs of state	If there had been, Confucius would have heard about them
14:3	Sits quietly at home	Not worthy to be called a knight
14:4	Way does not prevail	'Be bold in action and conciliatory in speech'
14:6	War, agriculture	Bad end, and good end, respectively
14:38	Kung-po spoke against Tzu-lu to the Chi family	Confucius's mind must be unsettled. (Heaven's) will
14:46	Show no respect to their elders	He struck him with his stick
15:1	Confucius had not studied warfare	The supplies fell short and his followers became weak

15:5	Disloyal and untrustworthy	How can you hope to get on well?
15:6	When the Way ceased to prevail	Ch'ü Po Yü knew how to wrap it up = not to use his talents
15:7	'Not to talk to one who could be talked to'	'Is to waste a man'
15:8	Give his life	To achieve Goodness
15:11	'He who will not worry about what is far off'	'Will soon find something worse than worry close at hand'
15:15	One is not asking questions	Confucius cannot do anything about him
15:16	Not discussing about right or wrong, but content with themselves	They are difficult
15:19	A Gentleman ends his day without making a reputation for himself	Has reason to be distressed
15:26	Small impatiences	Can confound great projects
15:27	'When everyone dislikes a man'	'Enquiry is necessary'
15:29	'To have faults and to be making no effort to amend them'	'Is to have faults indeed'
15:32	Goodness, etc.	Will lose power
15:39	'With those who follow a different way'	'It is useless to take counsel'
17:13	The 'honest villager'	Spoils true virtue
17:14	'To tell in the lane what you have heard on the highroad'	'Is to throw merit ( <i>te</i> ) away'
17:20	Ill health	Confucius excused himself
17:25	'Women and people of low birth'	'Are very hard to deal with'

17:26 'One who has reached the age of forty and is still disliked' 'Will be so till the end'

## 2. NOT ALLOWED NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
4:5	Wealth and rank retained to the detriment of the Way	Gentleman
4:5	Poverty and obscurity avoided to the detriment of the way	Gentleman
4:5	Quit the way of Goodness	Gentleman
5:17	Keeping a tortoise for divination	Tsang Wen Chung, not a ruler
5:21	Not an idea of how to use the showy insignia of culture	Legendary brothers
13:19	In private life, courteous, in public life, diligent, in relationships, loyal. This may never be set aside	In Goodness
13:20	'Does not disgrace his prince's commission'	True knight
13:22	Without stability	Shaman or witch-doctor
13:24	Loved or hated by all is not enough	A man
14:21	'Do not be too ready to speak of it, lest the doing of it would prove to be beyond your powers'	
14:23	'Never oppose him (= the prince) by subterfuges'	Tzu-lu asked by Confucius
14:27-28	Does not discuss state policies. Never departs from what is suitable to his rank	He who holds no rank in a state Gentleman

14:29	'A Gentleman is ashamed of let his Gentleman words outrun his deeds'	
14:30	Unhappy, perplexed, afraid	Gentleman
15:10	'For the tunes of Cheng are licentious and clever talkers are dangerous'	
15:13	'Liu-hsia Hui was the best man for the post, yet would not have him as his colleague'	Tsang Wen Chung
15:21	Not quarrelsome	Gentleman
15:30	'I once spent a whole day without food and a whole night without sleep, in order to meditate'	'It was no use.' Confucius
15:36	Blind fidelity	Gentleman
17:1	Having the talent and not serving the country	Confucius
17:4	To kill a chicken one does not use an ox-cleaver	
17:9	'Why is it that none of you study the Songs?'	Confucius' disciples
17:10	'He who has not even done the Chou Nan and the Shao Nan...'	Po Yü
17:11	Ritual, more than presents of jade and silk, music more than bells and drums	
17:12	To assume an outward air of fierceness when inwardly trembling is dishonest	
17:22	Never using their mind	Anyone
17:23	Right neglected	Gentleman

### 3. NECESSARY NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
4:3	Dislike	Gentleman
4:7	Certain faults	
4:10	Enmities, affections	Gentleman
13:1	Unitiringly to lead and encourage the people in governing, asked by Confucius	Tzu-lu
13:17	Do not hurry things, ignore minor considerations	Tzu-hsia, Warden of Chü-fu
13:20	'Who as an envoy to far lands does not disgrace his prince's commission'	True knight
13:25	Refuses to be pleased, if pleasing him is inconsistent with the Way	Gentleman
13:26	Haughty	Gentleman
13:28	Critical, exacting, indulgent	True knight of the way
14:1	Compunction in regard to rewards, when the country is not ruled according to the way	Gentleman
15:18	Is distressed by his own lack of capacity. Is never distressed at the failure of others to recognize his merit	Gentleman
15:31	'Does not think how he is going to make a living'	Gentleman
17:6	'He who is courteous is not scorned'	

17:21 Abstaining from enjoyment during the mourning period Gentleman

17:24 Has hatreds Gentleman

#### 4. RECOMMENDABLE NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
4:14	Not minding not being in office; not minding failing to get recognition	Gentleman of Confucius
4:23	Erring on the side of strictness	Those are few
4:24	Slow in word	Gentleman
15:23	'Never do to others what you would not like them to do to you'	
5:14	'He was not ashamed to pick up knowledge even from his inferiors'	K'ung Wen Tzu
5:18	Not a sign of elation in office, no disappointment when deposed	The Grand Minister Tzu-Wen
5:22	No ills in mind, no feelings of rancour	Po I and Shu Chi, legendary brothers
5:25	No annoyance when the borrowed things have become worse for wear	Tzu-lu
14:39	Withdrawals, gradation	
15:2	Not simply to learn and retain in mind	Confucius
15:4	Ruling by inactivity	Shun

## 5. ALLOWED NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
5:1	He suffered imprisonment, but it was not through any fault of his own	Kung Yeh Ch'ang
5:1	'In a country not ruled according to the Way, he would manage to avoid capital punishment or mutilation'	Nan Jung
5:4	Poor talker	Jan Yung
5:8	Not equal to Hui	Tzu-kung and Confucius
5:19	To think thrice before acting, twice is enough	Chi Wen Tzu
5:20	'When the Way no longer prevailed he showed his folly'	Ning Wu Tzu, a minister of Wei
13:21	'There are things they leave undone'	The hasty
14:13	'But perhaps to-day we need not ask all this of the perfect man'	Perfect man
14:18	Did not give his life in an attempt to save the prince	Kuan Chung. 'As to his Goodness'
14:20	'He does not come to grief'	Duke Ling of Wei

## 6. IMPOSSIBLE NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
4:25	'Moral force ( <i>te</i> ) never dwells in solitude; it will always bring neighbours'	
14:7	Not a gentleman	A Good Man



## 7. DEFECT OF EXPERIENCES

AN.	Characteristic	Agent
4:6	Never seen 'one who really cared for Goodness nor one who abhorred wickedness'	Confucius
5:26	Man capable of seeing his own faults and bringing the charge home against himself	Confucius
5:27	One who has love of learning	Confucius

## 8. REALIZED NEGATIVE CHARACTERISTICS

5:11	Reciprocity, Golden Rule	Tzu-kung according to Confucius's opinion
5:12	Hearing about Man's nature and the ways of Heaven	Disciples
5:13	Failure to put a new precept into practice	Tzu-lu
13:4	'Fan is no gentleman!'	Fan Ch'ih
13:7	'Things in Wei were no better than in Lu' (WALEY 1964: 173)	Wei and Lu
13:8-9	Development from defects to perfectness	Wei
13:10	Confucius would finish off the whole work, development	Confucius
13:11	Development, to stop cruelty and do away with slaughter	Country
13:12	Development, Goodness to prevail	Country

13:15	There is no phrase that sufficed to ruin or save a country	
13:18	Father appropriated a sheep	The father of Upright Kung
13:23	Not accommodating, not conciliatory	Gentleman, common people, respectively
14:5	'Does not necessarily possess moral power.' 'Not necessarily Good'	'He who has eloquence', 'a brave man', respectively
14:9	Development	Different persons
14:12	Not fit to be a state minister even in T'eng or Hsüeh	Meng Kung Ch'o
14:15	'I do not believe it'	'No pressure upon the prince'
14:16	'Failed to carry out the plain dictates of ritual.' 'Failed when it came to an emergency'	Duke Wen of Chin, Duke Huan of Ch'i
14:18	'Neither "spoke nor laughed not took".' 'Never spoke till the time came to do so', etc.	Kung-shu Wen-tzu, died 497 BC
14:22	'They refused his petition' to punish Ch'en Heng who assassinated Duke Chien of Ch'i	The Three
14:24	'The gentleman can influence those who are above him', the small man those who are below him. Degeneration	Gentleman, small man
14:25	In old days: study for self-improvement; now: to impress other people. Degeneration	Men
14:30	Unhappy, perplexed, afraid	Confucius
14:31	No time to criticize	Confucius
14:32	'Does not grieve that people do not recognize his merits.' 'He grieves over his own incapacities'	Gentleman

14:33	Does not count upon the falisty of others, nor reckon upon promises not kept, is conscious of deceit	True sage
14:34	Clever talker	Confucius
14:35	Strength	Horse Chi
14:37	'No one knows me'	Confucius
14:41	'Knows it is no use, but keeps on doing it'	Said about Confucius
14:42	'A man whose talents no one recognizes'	Said about Confucius
14:43	'Did not speak for three years'	Kao Tsung mourning for his father
14:45	Progress to perfection	Gentleman
14:47	Not improving himself, taking advantage of his visit (WALEY 1964: 192)	A boy from the village of Ch'ueh
15:3	'Those who understand moral force are few'	
15:12	'In vain have I looked for one whose desire to build up his moral power was as strong as sexual desire'	Confucius
15:22	'Does not accept men because of what they say, does not reject sayings, because the speaker is what he is'	Gentleman
15:24	'In speaking of the men of the day I have always refrained from praise and blame alike'	Confucius
15:28	'There is no Way that can enlarge a man'	
15:34	'I have never seen anyone lose his life through "treading upon" Goodness'	Confucius

15:38	'There is a difference in instruction but none in kind'	
17:16	Different faults before and now. Now they are worse	Different agents
17:18	I hate to see roan killing red, tunes of Cheng, sharp mouths	Confucius
17:19	Heaven does not speak	Heaven

### 9. POSSIBLE NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
14:7	Lack of Goodness	A true gentleman

### 10. ELIMINATION OF THE NEGATIVE CHARACTERISTICS

AN.	Characteristic	Agent
14:26	'My master is trying to diminish the number of his failings' (to get Confucius a post)	Ch'ü Po Yü, Wei minister
17:5	Create a second Golden Age (WALEY 1964: 210)	Confucius
17:7	Confucius wants to go despite the fact that he should not serve the bad	
17:8	Did not hear the six sayings, Confucius tells them	Yu
17:15	Afraid of losing the office, tried to keep it at all costs.	'Low-down creatures'